

Spring 2010 Newsletter

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Hot Tub Universe

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Hot Tubs in stock... in Halifax!

Hi my name is Chris Wheatley and I would like to welcome you to our Hot Tub Universe. After more than 20 years in the Hot tub industry, we have a simple program that will make your hot tub purchase a stress free positive experience. We focus our time and energy on taking exceptionally good care of customers. Our knowledge and experience means you can trust us to supply only top end products, and because we buy in volume direct from manufacturers like Balboa, Waterways, and

Four winds you are assured the best possible price with most items available for immediate shipping from our Halifax warehouse. While we do not carry a vast array of products, you can be assured that the things we do offer are simply the best you can buy at the best price available. So if you are tired of paying over the top for your hot tub and hot tub related products come on over to *our* universe and find out why we are the fastest growing wholesale direct supplier in the Atlantic Canada.



Cut out the retailer and save thousands...

Aquafinesse

If you are not yet using the Aqua Finesse biological enzyme for your Hot Tub, then you need to read this www.aquafinesse.com

If you *are* already using

the Aqua Finesse program then you are probably paying too much!!!

We stock Aquafinesse as well as a full range of quality Canadian made

chemicals at a very competitive price.

Coming this spring we will also be offering Aquafinesse start up kits, Pool kits and Hot Tub kits at unbeatable prices.

Aquafinesse:

- Amazing water quality with very little work.
- Best price in the Maritimes, Guaranteed.
- Less chemical exposure for the user.
- Eliminates build up and prevents scale formation.

"The biggest factor in a successful hot tub experience is knowledgeable, prompt back up and support."

What makes a great hot tub???

15 years ago local manufacturers used to build their spas from local materials. They had a local guy build a control and heating system and there were big differences in the components and therefore the spas. Today, despite the marketing and spin the truth is your all your really good reliable spa brands out there have a few things in common: They buy their shell material from Aristech or Lucite: They buy their electronic heating and control system from Balboa, and they plumb the systems

using manifold pressure systems and nylon wound flex hose. The bottom line is if they use this formula and build to a high quality standard chances are you will have a good reliable spa.

So what really makes a great hot tub???. The right component list is a great start but there is simply no replacement for good solid quality workmanship... Little things like making sure the shell is thick enough to stand up to our winters, making sure the

insulation is adequate, and paying attention to the details that you don't see but that make the difference in the long run.

In the end, the biggest factor affecting your profitability is making sure you are buying from someone who knows what they are doing and has the knowledge and experience to make the right decisions, because in the end the biggest factor in a successful hot tub experience is knowledgeable prompt back up and support.

Hot Tub insulation

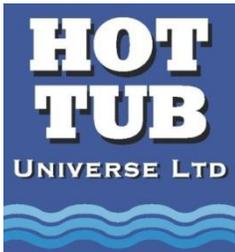
Generally the more insulation your spa has the better it will retain heat. The other consideration is what happens with the heat from the motors?

Most companies use a small amount of foam, or thermal blankets wrapped around the shell or skirt, and circulate the heat from the motors under the shell. This is the least expensive option and it works reasonably well.

Some companies will fill the entire cavity with foam and either mount the motors outside the skirt, or clear out the front area and mount the motors under the skirt. While this does not utilize the heat from the motors very well it prevents heat loss much better.

The most expensive system which we employ uses an active heat reclamation system in conjunction with a fully foamed in spa. Simply

put, the area between the shell and the skirt is completely filled with foam except where the motors are. Then an air intake is fitted above the motor to draw the heat off the motor and inject it directly into the water. This system offers the best heat retention for the spa and the best use of reclaimed motor heat!!! Truly... The best of both worlds.



6 Person Hot Tub in 3 models \$4495, \$5495 & \$7495 Loaded

Unbelievable value for the money!!! This finely crafted hot tub is built to an unbelievably high standard and will easily hold its own against the best, most expensive hot tubs in the world. Using the best equipment money can buy and a standard feature list that simply blows the

competition out of the water. Standard features include: Balboa heating and control system, Aristech ABS backed shell with environmentally sound Acrylobond resin, full foam insulation, and the best quality infinity skirt you will find. This spa will beat your expectations and have you referring business to us. All

Hot tubs come with a full on site warrantee with no hidden exclusions or call out charges. They are Available in the "Maui" 67 jet 10 Hp, Kauai 45 Jet 5Hp and Martin 30 jet 3Hp model, with or without a lounger.

2010 wholesale Direct price List

Model	Size	Pump	Jets	Price (FOB Halifax)
Martin	83.5 x 83.5 x 36	1 x 3Hp	30	\$3,995.00
Kauai	83.8 x 83.5 x 36	1 x 5Hp	42	\$5,495.00
Maui	83.5 x 83.5 x 36	2 x 5Hp	60	\$7,495.00
Oahu	83.5 x 83.5 x 36	2 x 5Hp	67	\$7,495.00
Honolulu	90 x 90 x 37	2 x 5Hp	70	\$8,495.00
Gr. Bahama 2	90 x 90 x 37	2 x 5Hp	70	\$8,595.00
Hawaii	90 x 90 x 37	3 x 5Hp	71	\$9,495.00
Gr. Bahama 3	90 x 90 x 37	3 x 5Hp	88	\$9,495.00.



Options (Add To Base Price)

LED Premier System, surface pin lights, back lit waterfall and water features	\$549.00
Stainless Steel Jets	included
AM / FM Stereo / CD System/ Mp3 "Certain Models"	\$950.00
Sub - Woofer "Certain Models"	\$299.00
22 - Color LED Light	included
Ozone sanitation system	\$299.00
Steps - Resin "Redwood, Gray, Black"	\$179.00
Water Show Fountains "Certain Models"	\$199.00
TV / DVD Player System "Certain Models"	\$4,995.00
Spa Cover 5" tapered "Teak, Gray, Slate" w spa purchase	included
Spa Cover 5" tapered special order	\$499.00



Extras:

Balboa VS501z retrofit kits (complete refit including heater, control, wiring etc.	\$549.95
Call for prices on Balboa heaters, ozonators, boards and components	-----
Siemens 50 amp GFCI in outdoor enclosure	\$199.95
5 Hp pumps 16 amp 2" intake/outtake side discharge	\$459.95

Terms and conditions

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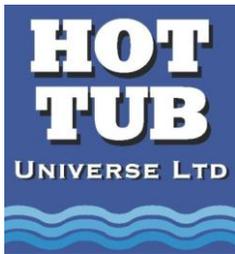
Terms: Cash, Direct Debit, Visa or MasterCard on collection or prior to delivery.

Prices are valid for stock in Halifax warehouse, a discount is available for orders with 4-6 weeks lead time paid in full upon ordering. Contact us for particulars of available volume and pre paid discounts.

Price is F.O.B. Halifax or Fall River location.

HST extra, not all units are in stock at all times. Usual stocks of 15-20 units are available from March until Dec, with limited stock during off season. Volume discounts available on most models for orders of 4 units or more. Call for current stock, on-line stock updates will be available starting in March.

Service above expectations!



After 20 years of owning high end retail stores, large brand distribution, and manufacturing I have created the perfect Hot Tub Universe!!!

Our philosophy is simple...

-Spend the money on buying solid top quality product.

-Keep the overheads low. We do not spend scads of cash on advertising, marketing, and fancy showrooms.

-Sell a great product at a great price and take awesome care of your customer...

The result has been the fastest growing Hot Tub Wholesale Supplier in Atlantic Canada. Find out why. come see our spas!

We have a large stock of hot tubs arriving in March at true factory direct pricing...

Call today!

Chris Wheatley

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